



# INDINESE GLOBAL pvt. Ltd.

Your supply chain partner for Global sourcing and Consulting.

INDIA | REST of ASIA

# Who we are:

## Advisors



**Ashesh Jamaiyar**  
EX-COO TATA



**N Ramachandran**  
Veteran in CE/OHV



**S.C. Balawat**  
Passionate Metallurgist



**Pratap Ranjan**  
MTEch, IIT, ex-MBA

### Founder-Director

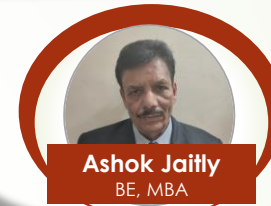
- 20+Yrs of professional experience in SCM, Global sourcing, Consulting, cost reduction in GE, TATA, MERITOR, UNIPARTS etc.
- Wide global experience in China and India
- Passed out from IIT Kharagpur in 2002 in Metallurgical engg.
- MBA in Operations management



**Ashish Gupta**  
Comp. Sc. MBA

### Lead Consultant-MRO

- 12+ Yrs experience in GENPACT, ACCENTURE & JLL.
- Professional experience in spend analysis, cost reduction, supply chain management.



**Ashok Jaitly**  
BE, MBA

### Sr. Consultant-CE/OHV

- 35++ Yrs experience in JCB India
- Professional experience in vendor development, supply chain, procurement, global sourcing.



**Pramendra K**  
MBA, CPSM, ISM

### Ind. Consultant

- 18+ Yrs experience in GM, XEEVA etc
- Professional experience in spend analysis, cost reduction, supply chain management.
- Global sourcing.

- ➔ Professionals from global MNCs such as ACE, ESCORTS, CLAAS etc
- ➔ Team in supplier development, quality, Subject matter experts (SME)
- ➔ Global sourcing buyers team in China
- ➔ Highly professional team with orientation towards customer delivery





# What we do: We are your supply chain partner for products & services

Global Sourcing-Products

Consulting services



CHINA

INDIA

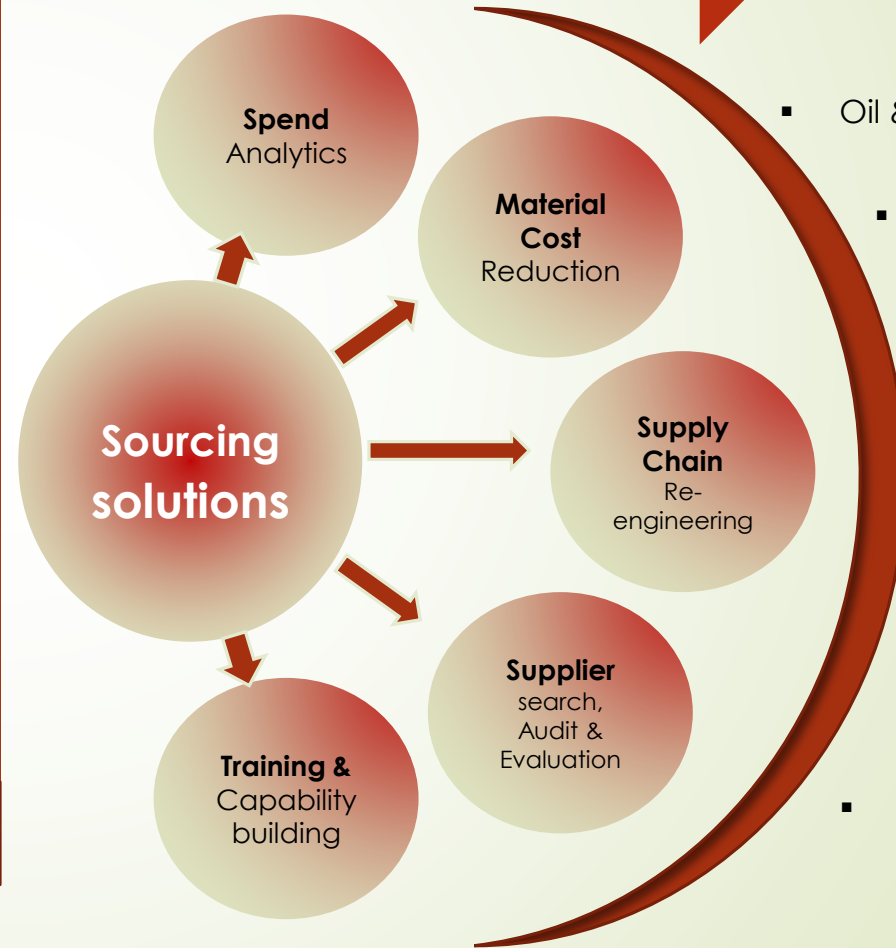
**Countries we source from:**  
INDIA and Rest of Asia

**Commodities we source:**

- ➔ Steel rounds, plates, special steels, seamless Tube, Zinc Alloys, Aluminum, stainless Steel
- ➔ Castings | machined castings
- ➔ Forgings | machined Forgings
- ➔ Fasteners | Fabrications

**Industries we serve:**

Tractor | Construction | OHV | Automotive |  
Oil & Gas | Power | Engineering Industries

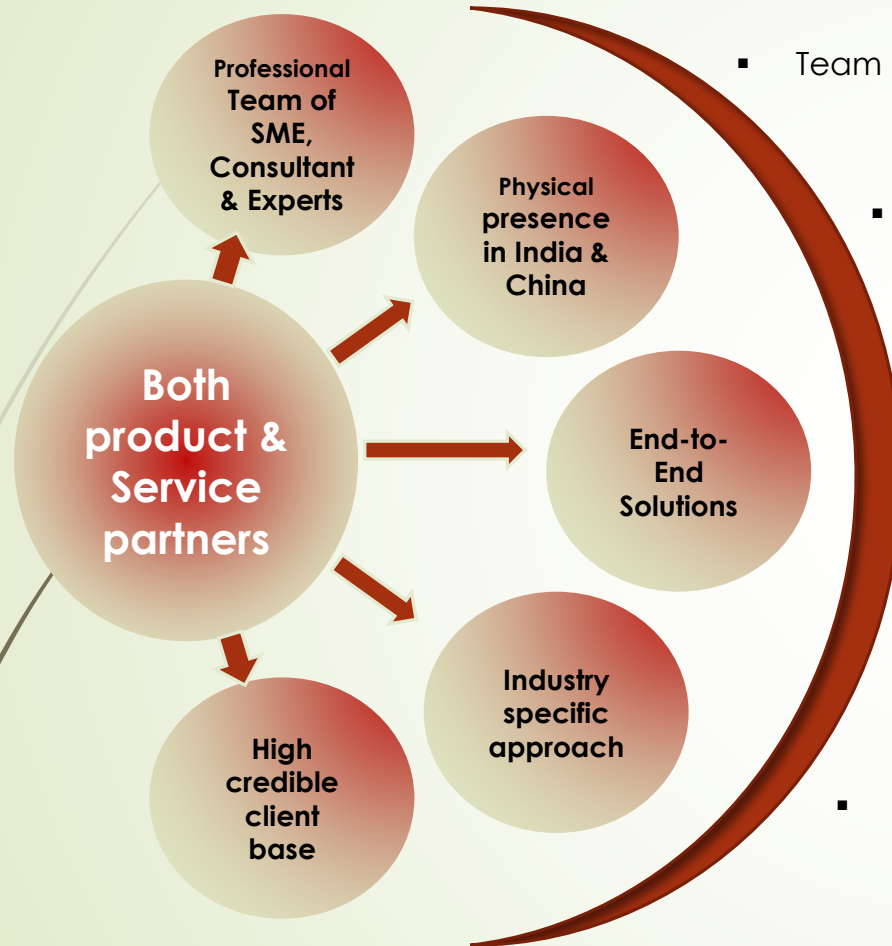


- Oil & Gas
- Manufacturing
- OHV, Tractor & Agri Industries
- Power and EPC
- Automotive
- Engineering Industries





# How we are different:

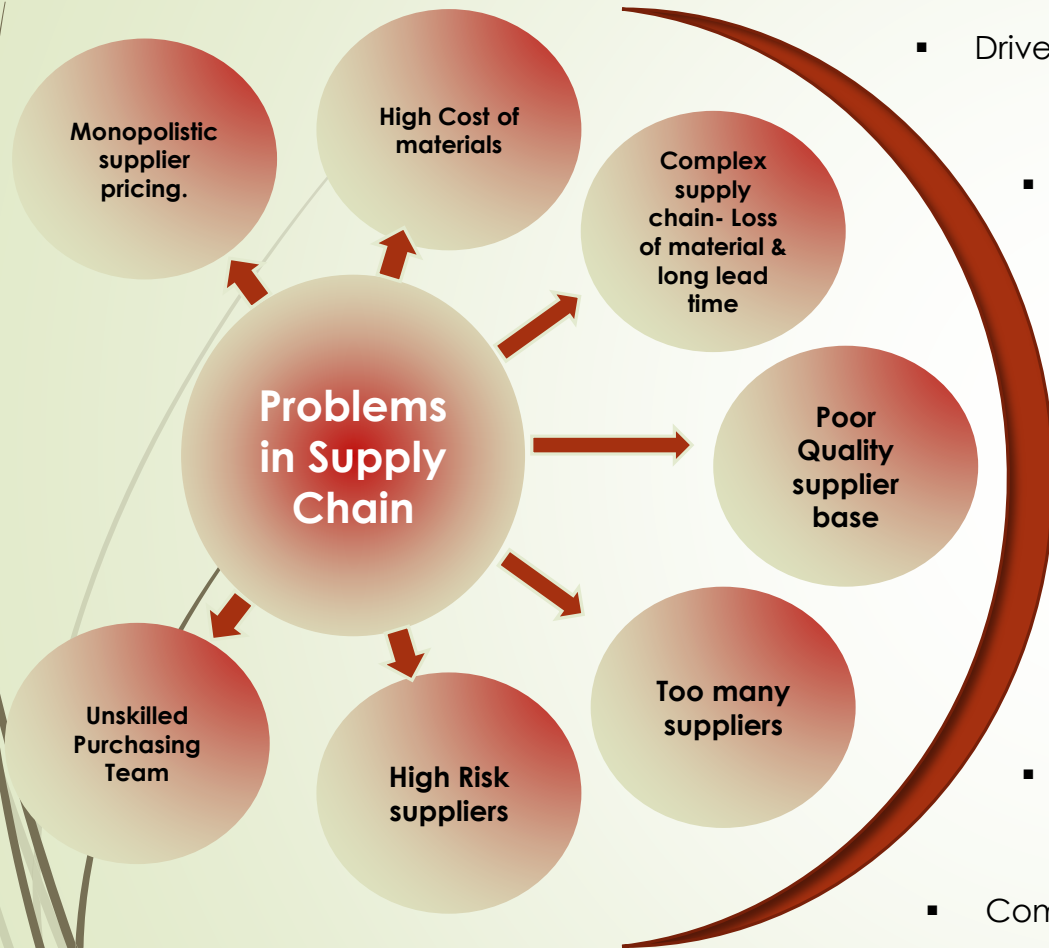


- Team consisting of leaders from GE, Tata Motors, Cummins, ACE, ESCORTS, JCB etc
- Full time employees in all support functions like logistics, VDD, Quality etc.
- Wide supplier base from All over India and China
- Credible Global Client base
- Serve your complete commodities with different experts and consultants.
- Provide both sourcing (trading partner ) and consulting services





# What problems we solve:

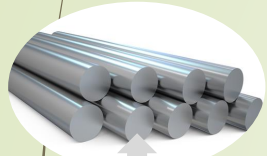


- Drive cost reduction methodically: **Guaranteed cost reduction of 6-10% in 1-3yrs**
- Develop right Vendor base with reliable quality and delivery and low risk
- Bring supply chain visibility thru MIS and Simple procurements tools
- Upgrade buyers skill and capability
- Upgrade existing supplier capability .
- Support on-ground implementation of cost reduction projects
- Complete outsourcing of purchasing activities: Tactical procurement





# How we get engaged: in Product Sourcing



Steel



Tubes



Stainless

## RFQ stage

- Requirement analysis
- Technical share
- Scope and Volume
- Buyer target (cost, quality, delivery etc)

Step 1

Step 2

## Supply stage

- Supply Chain and route optimization
- Packaging and mode of shipment
- Sample supply

Step 3

Step 4

## Optimization

- Bulk supply
- Route optimization
- Supplier monitoring
- Logistic management

Step 5

- We find right suppliers
- Commercial
- Supplier approval
- Sourcing starts

Sourcing

- PPAP approval
- Technical collaboration
- End-to-end responsibility
- Quality team engagement

Approval



Fasteners



Castings



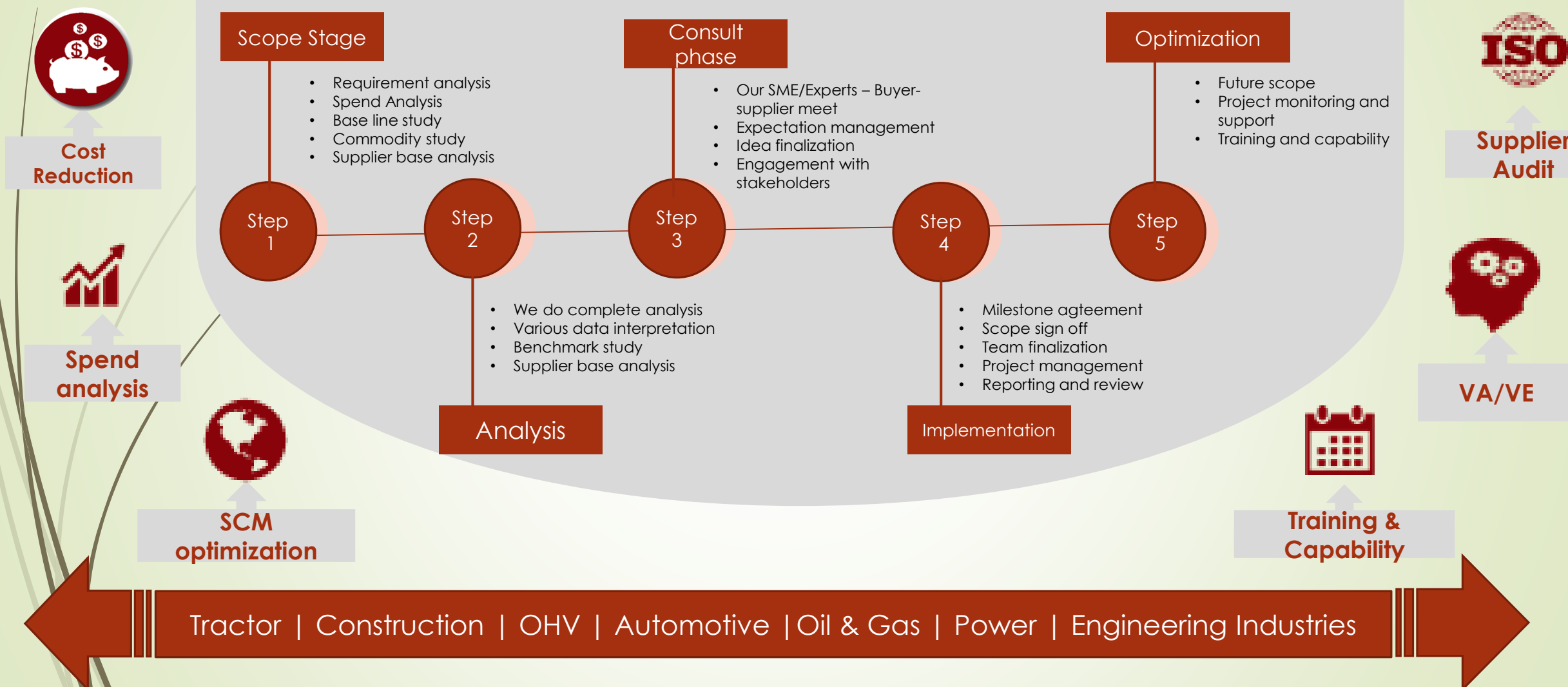
Aluminum

Tractor | Construction | OHV | Automotive | Oil & Gas | Power | Engineering Industries



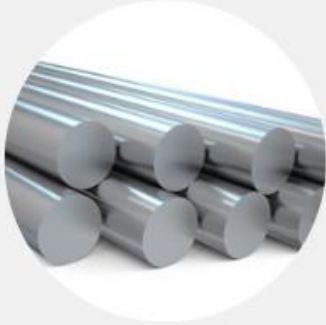


# How we get engaged: in Sourcing Consulting





# Our product sourcing categories:



**STEEL**



**FASTENERS**



**SS PARTS**



**LASER PARTS**



**HEAVY FORGING**



**FABRICATION**



**HEAVY CASTING**

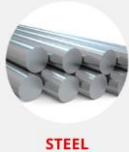


**ALUMINUM CASTING**

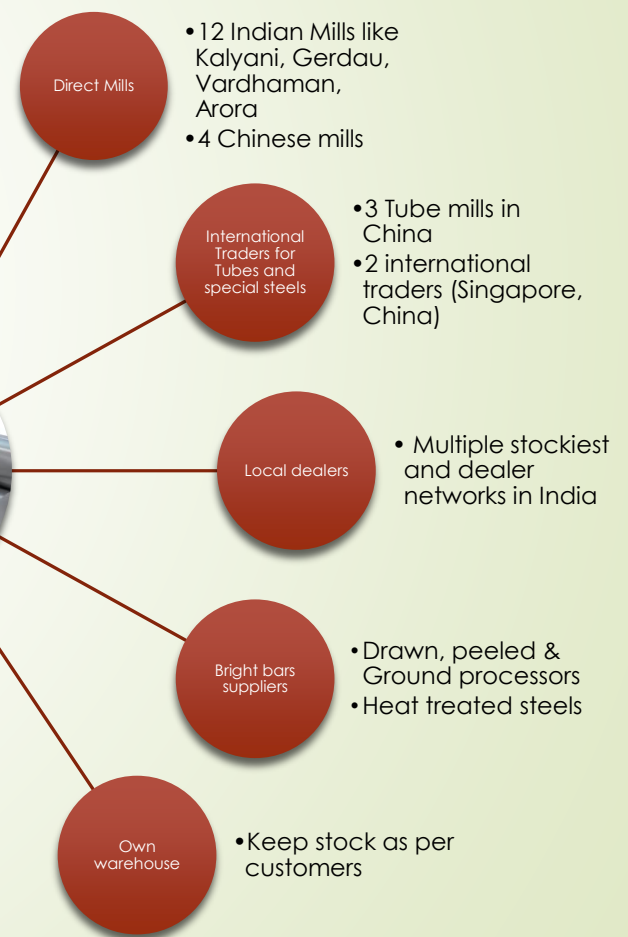
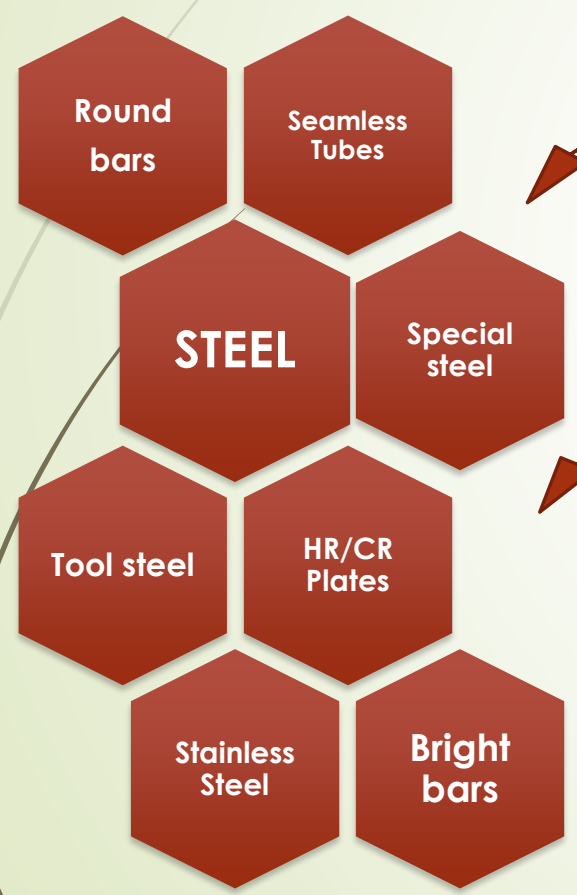
**Tractors | Automotive | Machinery | Engineering Industries**







# Our Steel sourcing strength





# Upcoming projects for various clients



1

China sourcing for undercarriage parts for one of the largest construction equipment OEM



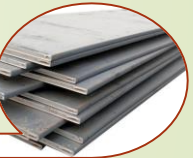
2

Import and supply of Highwall thickness HFS seamless Tube from China to a Tier-1 heavy fabricator



3

Sourcing and supply of Custom size Special steel plates to a renowned Backhoe OEM



4

Steel Price benchmarking service for a global consulting firm



5

Global sourcing of child parts in tractor and construction equipment's for Korea and Japan





# Our offices:

## ► Registered Office:

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NEW DELHI Central Delhi DL 110005 INDIA

**Phone:** +91-9821664557

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## **Our Sourcing Office: INDIA**

### **Corporate Office:**

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Mujeri, Near NTPC Industrial Area  
Ballabgarh, Faridabad, Haryana-121004

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email: [query@indineseglobal.com](mailto:query@indineseglobal.com)



## **Our Sourcing Office: CHINA**

### **Corporate Office:**

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Zhejiang province,  
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